Source: Prosper Insights & Analytics™, Monthly Co	nsumer Survey,	APR-14													
N = 6535, 4/1 - 4/8/14	Adults 18+	Men	Women	<\$50K	\$50K+	18-24	25-34	35-44	45-54	55-64	65+	NE	MW	South	West
Margin of Error = +/-1.2 percentage points															
Do you expect to spend more, the same or less for Mother's Day this year than you spent last year?															
More	16.0%	19.0%	13.2%	17.0%	15.3%	36.8%	31.5%	17.2%	9.3%	4.0%	2.4%	14.9%	15.4%	15.4%	18.5%
Same	60.4%	61.4%	59.5%	53.9%	65.9%	53.3%	59.4%	67.3%	67.4%	59.8%	53.6%	60.3%	62.3%	60.9%	57.9%
Less	8.1%	5.9%	10.1%	9.6%	6.6%	5.0%	4.5%	7.1%	9.6%	12.6%	9.1%	7.8%	7.0%	9.1%	8.2%
Don't Celebrate Mother's Day	15.5%	13.6%	17.2%	19.6%	12.2%	5.0%	4.6%	8.3%	13.7%	23.6%	35.0%	17.0%	15.3%	14.7%	15.4%
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Percent Celebrating Mother's Day	84.5%	86.4%	82.8%	80.4%	87.8%	95.0%	95.4%	91.7%	86.3%	76.4%	65.0%	83.0%	84.7%	85.3%	84.6%
If you plan to give any of the following as gifts on Me (in dollars)	other's Day, plea	ase tell us h	ow much you	will spend f	for each.										
Clothing or clothing accessories															
Average of Buvers	\$ 42.68 \$	45.35 \$	39.96 \$	32.32 \$	50.83 \$	37.05 \$	39.21 \$	44.71 \$	43.19 \$	49.39 \$	47.13 \$	39.84 \$	44.33 \$	43.07 \$	42.49
Percent Buving	33.5%	34.7%	32.3%	33.0%	32.9%	48.9%	43.8%	35.8%	26.2%	27.5%	22.8%	32.2%	30.1%	36.3%	33.4%
Net Average	\$ 14.28 \$	15.72 \$	12.93 \$	10.66 \$	16.71 \$	18.13 \$	17.17 \$	16.02 \$	11.30 \$	13.56 \$	10.74 \$	12.81 \$	13.36 \$	15.63 \$	14.19
in billions	\$ 1.740														
Jewelry															
Average of Buyers	\$ 94.38 \$	113.26 \$	68.62 \$	66.10 \$	112.43 \$	75.11 \$	92.80 \$	122.67 \$	87.09 \$	111.18 \$	77.63 \$	94.74 \$	97.85 \$	95.05 \$	89.61
Percent Buying	31.7%	37.7%	26.1%	30.7%	31.9%	49.0%	46.7%	34.9%	25.2%	21.1%	17.8%	32.6%	26.7%	36.3%	29.7%
Net Average	\$ 29.96 \$	42.67 \$	17.94 \$	20.26 \$	35.85 \$	36.78 \$	43.38 \$	42.85 \$	21.91 \$	23.44 \$	13.84 \$	30.90 \$	26.08 \$	34.55 \$	26.64
in billions	\$ 3.650														
Flowers															
Average of Buyers	\$ 28.92 \$	30.19 \$	27.41 \$	22.67 \$	33.20 \$	20.13 \$	27.36 \$	30.54 \$	32.72 \$	31.69 \$	29.65 \$	28.80 \$	27.68 \$	29.61 \$	29.47
Percent Buying	66.6%	74.5%	59.1%	62.4%	69.0%	70.3%	72.6%	69.8%	65.7%	62.3%	59.8%	69.3%	63.1%	65.1%	69.7%
Net Average	\$ 19.26 \$	22.48 \$	16.21 \$	14.14 \$	22.91 \$	14.15 \$	19.85 \$	21.31 \$	21.51 \$	19.73 \$	17.73 \$	19.97 \$	17.47 \$	19.27 \$	20.55
in billions	\$ 2.346														
Books or CDs															
Average of Buyers	\$ 19.97 \$	21.71 \$	17.91 \$	17.78 \$	22.23 \$	17.52 \$	21.67 \$	19.44 \$	18.45 \$	20.38 \$	23.54 \$	21.84 \$	20.28 \$	18.45 \$	19.98
Percent Buying	19.7%	21.9%	17.7%	19.7%	19.1%	28.2%	29.4%	21.3%	17.5%	15.0%	9.2%	19.2%	17.5%	19.4%	22.1%
Net Average	\$ 3.94 \$	4.76 \$	3.16 \$	3.51 \$	4.26 \$	4.94 \$	6.37 \$	4.14 \$	3.23 \$	3.05 \$	2.18 \$	4.19 \$	3.56 \$	3.59 \$	4.42
in billions	\$ 0.480														
Greeting card(s)															
Average of Buyers	\$ 7.87 \$	8.38 \$	7.39 \$	7.55 \$	8.10 \$	7.99 \$	9.21 \$	8.52 \$	7.75 \$	6.72 \$	7.03 \$	8.31 \$	7.22 \$	7.77 \$	8.41
Percent Buying	81.3%	81.5%	81.2%	//./%	83.8%	/6.4%	81.9%	82.1%	83.0%	80.6%	82.6%	81.4%	81.9%	81.5%	80.0%
Net Average	\$ 6.40 \$	6.83 \$	6.00 \$	5.87 \$	6.78 \$	6.10 \$	7.54 \$	6.99 \$	6.44 \$	5.41 \$	5.81 \$	6.// \$	5.92 \$	6.33 \$	6.73
In binions	\$ 0.780														
Gift Card(s)/Certificate(s)	¢ 00.00 ¢	40.00 \$	00.10 0	01 CO #	45 00 <b>(</b>	00 F0 ¢	41 10 <b>(</b>	10.00 ¢	40.44 <b>(</b>	00 F4 ¢		40.74 ¢	07 70 ¢	00.00 ¢	00.44
Average of Buyers	ቅ <u>39.88</u> ቅ	40.68 \$	39.12 \$	31.69 \$	45.93 \$	30.58 \$	41.13 \$	40.93 \$	40.44 \$	39.54 ¢	45.57 Þ	42.74 ¢	37.79 Þ	39.22 Þ	39.44
Net Average	43.3% ¢ 17.27 ¢	43.0% 17.75 ¢	43.0% 16.82 ¢	39.3% 12.52 ¢	40.0% 21.15 ¢	47.5% 14.53 ¢	02.9% 01.75 €	49.5% 20.26 ¢	42.9% 1736 \$	33.7% 13.31 ¢	34.1% 15.53 ¢	43.7% 1868 ¢	42.2% 15.05 ¢	42.0% 16.70 ¢	43.0%
in billions	φ 17.27 φ \$ 2104	17.75 ¢	10.02 φ	12.32 φ	21.15 φ	14.03 φ	21.75 φ	20.20 Ø	17.30 φ	13.31 φ	15.55 p	10.00 φ	15.95 ¢	10.79 p	17.21
Consumer electronics or computer related accessor															
	\$ 108.31 \$	114.31 \$	98.67 \$	94.66 \$	129.40 \$	100 70 \$	111.89 \$	102 42 \$	84.28 \$	135.66 \$	168 14 \$	114.21 \$	103 34 \$	116 19 \$	96 72
Percent Buying	13.1%	16.6%	9.8%	13.6%	12.5%	23.7%	25.4%	13.7%	8.4%	7.6%	2.3%	13.5%	10.7%	12.9%	14.7%
Net Average	\$ 14.15 \$	18.92 \$	9.64 \$	12.89 \$	16.13 \$	23.86 \$	28.46 \$	14.05 \$	7.06 \$	10.30 \$	3.88 \$	15.44 \$	11.11 \$	15.04 \$	14.26
in billions	\$ 1.724		· · ·			• • • •	· · ·					- •		•	
Housewares or gardening tools															
Average of Buyers	\$ 36.69 \$	40.30 \$	32.37 \$	31.31 \$	41.79 \$	36.30 \$	40.79 \$	37.13 \$	33.79 \$	32.13 \$	30.68 \$	37.88 \$	35.16 \$	36.13 \$	37.90
Percent Buying	18.2%	20.3%	16.1%	18.8%	17.6%	27.9%	31.5%	21.0%	13.2%	8.8%	8.7%	18.1%	17.8%	17.2%	19.5%
Net Average	\$ 6.66 \$	8.19 \$	5.22 \$	5.88 \$	7.34 \$	10.13 \$	12.86 \$	7.81 \$	4.47 \$	2.84 \$	2.67 \$	6.85 \$	6.27 \$	6.21 \$	7.39
in billions	\$ 0.812														
Personal Service, such as day at a spa, a facial or a	massage														
Average of Buyers	\$ 56.54 \$	60.86 \$	51.20 \$	45.25 \$	64.79 \$	49.01 \$	56.66 \$	60.78 \$	53.61 \$	68.67 \$	57.51 \$	54.95 \$	55.26 \$	57.72 \$	58.29
Percent Buying	21.3%	24.2%	18.5%	19.7%	22.6%	33.0%	36.6%	23.7%	16.8%	11.5%	8.8%	18.7%	20.2%	21.2%	24.3%
Net Average	\$ 12.03 \$	14.73 \$	9.49 \$	8.89 \$	14.61 \$	16.16 \$	20.75 \$	14.41 \$	9.03 \$	7.86 \$	5.07 \$	10.26 \$	11.16 \$	12.23 \$	14.17
in billions	\$ 1.466														
Special outing such as dinner or brunch															
Average of Buyers	\$ 55.52 \$	58.97 \$	51.43 \$	43.08 \$	63.26 \$	44.87 \$	53.10 \$	57.28 \$	59.38 \$	59.30 \$	57.23 \$	65.18 \$	53.23 \$	51.74 \$	54.93
Percent Buying	56.5%	63.0%	50.3%	50.1%	60.2%	57.9%	58.1%	57.7%	54.0%	52.3%	59.0%	53.7%	56.2%	57.3%	57.6%

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Source: Prosper Insights & Analytics™, Monthly Cor	nsumer Survey	, APR-14													
N = 6535, 4/1 - 4/8/14	Adults 18+	Men	Women	<\$50K	\$50K+	18-24	25-34	35-44	45-54	55-64	65+	NE	MW	South	West
Margin of Error = +/-1.2 percentage points															
Net Average	\$ 31.36 \$	37.18 \$	25.85 \$	21.57 \$	38.09 \$	25.98 \$	30.84 \$	33.03 \$	32.08 \$	30.99 \$	33.79 \$	35.01 \$	29.93 \$	29.66	\$ 31.65
in billions	\$ 3.820														
Other															
Average of Buyers	\$ 28.52 \$	29.70 \$	27.41 \$	24.79 \$	31.14 \$	25.74 \$	27.36 \$	26.37 \$	30.71 \$	30.12 \$	30.18 \$	28.79 \$	27.19 \$	30.99	\$ 26.47
Percent Buying	26.7%	26.6%	26.7%	26.3%	26.3%	27.5%	27.6%	26.1%	26.0%	25.3%	27.4%	26.6%	25.4%	26.0%	28.4%
Net Average	\$ 7.61 \$	7.91 \$	7.32 \$	6.53 \$	8.19 \$	7.09 \$	7.56 \$	6.88 \$	8.00 \$	7.63 \$	8.28 \$	7.66 \$	6.91 \$	8.05	\$ 7.51
in billions	\$ 0.927														
Combined Not Average	¢ 162.04 ¢	10714 @	120.56 \$	100 71 ¢	102.01 \$	177 01 ¢	216 52 ¢	107.76 ¢	110.00 \$	100 10 ¢	110.50 ¢	160 51 ¢	1/771 ¢	167.24	¢ 164.70
in billions	\$ 19.851	137.14 ψ	130.30 φ	122.71 ψ	192.01 φ	177.04 φ	210.55 φ	107.70 φ	142.00 φ	100.10 φ	119.52 φ	100.54 φ	147.71 φ	107.04	φ 104.72
	•														
Where will you purchase Mother's Day gifts this year	? (Check all th	at apply)													
Discount Store	24.0%	23.0%	25.0%	29.5%	20.8%	24.2%	26.0%	25.8%	24.7%	23.9%	19.7%	18.2%	26.3%	26.8%	22.3%
Department Store	32.4%	34.2%	30.6%	33.1%	32.5%	51.6%	43.4%	35.3%	27.7%	22.4%	18.6%	32.9%	30.1%	32.9%	33.6%
Specialty Clothing Store	7.3%	8.3%	6.4%	7.1%	7.6%	14.7%	12.2%	8.4%	5.0%	3.2%	2.1%	7.5%	6.6%	7.2%	7.9%
Specialty Store (Greeting Card/Gift Store, Florist,	00 50/	00.00/	01.00/	00.00/	07 50/	00.00/	05.00/	00.00/	00.00/	01.00/	00 50/	00.00/	04.00/	04.00/	00.00/
Jeweler, Electronics Store)	33.5%	36.2%	31.0%	28.9%	37.5%	36.3%	35.8%	36.3%	32.9%	31.0%	29.5%	36.3%	34.9%	31.2%	33.0%
Cotalea	29.0%	30.8%	27.3%	26.9%	31.2%	42.5%	41.1%	29.6%	25.4%	22.1%	16.6%	30.4%	25.5%	28.5%	32.5%
*The sum of the % totals may be greater than 100% because the respondents can select	2.1%	2.2%	1.9%	2.0%	1.9%	3.5%	2.0%	1.9%	1.0%	1.0%	1.0%	2.2%	1.9%	1.9%	2.0%
more than one answer.															
Who do you plan to buy a Mother's Day gift for this y	ear? (Check a	l that annly)													
Mother or Stepmother	63.9%	61 9%	65 7%	64 1%	64.6%	91.2%	86.4%	80.5%	69.4%	43.8%	18.6%	62.3%	64 9%	62.8%	65 5%
Wife	22.5%	44.6%	1.6%	13.2%	29.3%	4.5%	19.1%	25.9%	24.3%	28.7%	28.6%	21.1%	23.5%	23.5%	21.3%
Daughter	9.2%	5.0%	13.1%	9.5%	9.1%	2.1%	4.5%	2.6%	6.9%	13.9%	23.1%	9.7%	8.7%	9.4%	9.0%
Grandmother	6.6%	5.7%	7.5%	7.8%	5.8%	15.9%	14.4%	7.1%	3.2%	0.8%	0.4%	6.9%	6.2%	6.6%	6.7%
Sister	7.6%	5.4%	9.8%	8.4%	7.2%	6.3%	9.3%	9.4%	6.5%	6.7%	7.3%	7.5%	7.3%	7.4%	8.3%
Friend	6.1%	5.3%	6.9%	7.5%	5.5%	6.2%	7.6%	5.7%	6.3%	5.4%	5.4%	5.5%	5.9%	6.3%	6.6%
Godmother	1.5%	1.4%	1.6%	1.3%	1.8%	2.5%	2.4%	2.1%	1.7%	0.5%	0.1%	1.9%	1.1%	1.4%	1.7%
Other relative	9.9%	4.6%	14.9%	9.6%	10.7%	5.4%	7.3%	10.4%	9.5%	11.9%	13.7%	11.0%	9.3%	10.3%	8.6%
No one	9.5%	6.6%	12.3%	12.4%	7.7%	2.4%	3.5%	4.6%	8.4%	15.0%	21.5%	10.6%	9.2%	9.7%	9.0%
*The sum of the % totals may be greater than 100% because the respondents can select more than one answer.															
Do you own either of the following devices?															
Smartphone (e.g. iPhone, Droid, BlackBerry etc.)	65.5%	68.6%	62.6%	54.6%	72.4%	85.6%	84.8%	76.6%	62.5%	49.9%	38.6%	63.6%	64.0%	66.6%	67.2%
Tablet (e.g. iPad, TouchPad, XOOM, PlayBook, etc.)	42.4%	43.2%	41.7%	31.7%	50.9%	40.4%	53.0%	50.1%	43.1%	37.3%	30.2%	43.5%	41.9%	41.8%	43.1%
I do not own either of these types of devices *The sum of the % totals may be greater than 100% because the respondents can select	24.8%	22.9%	26.7%	35.3%	18.1%	9.0%	10.4%	16.5%	25.0%	36.3%	47.9%	24.9%	25.9%	24.6%	24.1%
more than one answer.															
Own a Smorthbone, How will you use your Smorthb	ana ta maka M	othar'a Dav r	urahaaa daal	isions? (Cha											
that apply)	one to make w	other's Day p	Surchase deci	ISIONS? (Che	CK all										
Plan to Research Products/Compare Prices	22.9%	25.8%	20.1%	23.4%	22.1%	44.9%	39.4%	25.9%	16.3%	8.6%	7.3%	23.6%	19.2%	23.2%	25.3%
Plan to Purchase Products	11.5%	13.6%	9.4%	11.9%	11.6%	25.9%	21.8%	13.3%	6.0%	3.4%	1.9%	11.1%	9.3%	11.5%	14.0%
Plan to Redeem Coupons	8.7%	7.5%	9.8%	9.4%	8.0%	18.0%	15.8%	8.1%	5.4%	3.6%	3.4%	10.1%	7.6%	9.0%	8.2%
Plan to look up Retailer Information (location, store															
hours, directions, etc.)	13.9%	15.1%	12.7%	15.0%	14.0%	30.3%	24.0%	15.1%	9.7%	3.9%	4.1%	13.2%	12.5%	13.9%	15.8%
	0.00/	7.00/			7.00/			0.00/	4.50/	0.00/	4.004	5.00/	5.00/	0.00/	
Plan to use Apps to Research or Purchase Products	6.2%	7.8%	4.6%	5.7%	7.0%	11.7%	11.2%	6.2%	4.5%	3.6%	1.2%	5.2%	5.3%	6.6%	7.4%
Plan to use Apps to Compare Prices	6.0%	8.1%	4.1%	6.1%	6.2%	11.9%	10.9%	6.3%	2.9%	4.2%	1.5%	4.8%	5.7%	7.2%	5.6%
Do not plan to Research or Make a Purchase with my	C4 E9/	61 79/	67.09/	64.09/	66 19/	04.00/	40 E9/	E7 49/	74.00/	94 00/	00 00/	C4 E9/	CO E0/	60 E0/	60.0%
*The sum of the % totals may be greater than 100% because the respondents can select	64.5%	61.7%	67.2%	64.3%	66.1%	34.8%	42.5%	57.4%	74.3%	84.3%	86.8%	64.5%	68.5%	63.5%	62.0%
more than one answer.															
Own a Tablet: How will you use your Tablet to make	Mother's Day	purchase dec	cisions? (Che	ck all that a	pply)										
Plan to Research Products/Compare Prices	28.1%	31.5%	24.9%	28.5%	28.6%	44.7%	42.9%	32.2%	21.7%	17.4%	14.0%	28.2%	25.8%	28.0%	31.9%
Plan to Purchase Products	17.7%	19.6%	16.0%	16.1%	18.8%	35.5%	29.2%	21.7%	11.5%	9.5%	3.7%	19.7%	15.2%	18.2%	18.4%
Plan to Redeem Coupons	8.7%	10.1%	7.3%	8.5%	8.7%	18.5%	16.2%	7.6%	6.2%	3.7%	2.0%	8.1%	7.6%	8.1%	11.2%
Plan to look up Retailer Information (location, store															
hours, directions, etc.)	14.2%	16.4%	12.2%	13.2%	15.0%	26.4%	22.2%	15.6%	9.7%	7.6%	6.8%	15.2%	11.1%	13.2%	18.3%

Source: Prosper Insights & Analytics™, Monthly Consumer Survey, APR-14															
N = 6535, 4/1 - 4/8/14	Adults 18+	Men	Women	<\$50K	\$50K+	18-24	25-34	35-44	45-54	55-64	65+	NE	MW	South	West
Margin of Error = +/-1.2 percentage points															
Plan to use Apps to Research or Purchase Products	7.4%	9.0%	5.8%	7.0%	8.3%	11.2%	12.4%	8.2%	4.9%	3.3%	5.1%	7.2%	7.7%	6.8%	8.4%
Plan to use Apps to Compare Prices	7.3%	9.4%	5.3%	7.0%	7.8%	12.6%	12.4%	7.8%	4.9%	3.7%	3.7%	7.9%	6.5%	7.0%	8.3%
Do not plan to Research or Make a Purchase with my															
Tablet *The sum of the % totals may be greater than 100% because the respondents can select more than one answer.	58.7%	53.8%	63.3%	58.1%	59.6%	33.9%	39.8%	49.2%	68.2%	74.4%	80.4%	59.4%	61.8%	58.4%	54.4%

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Source: Prosper Insights & Analytics™, Monthly Consumer Survey, APR 07-14																
		2007		2008		2009		2010		2011		2012		2013		2014
If you plan to give any of the following as gifts on Mother's Day, please tell us how much you will spend for each. (in dollars)																
Clothing or clothing accessories																
Average of Buyers	\$	37.91	\$	36.26	\$	34.63	\$	39.08	\$	35.46	\$	40.31	\$	41.80	\$	42.68
Percent Buying	I	37.0%		33.8%		31.1%		28.4%		31.8%		32.8%		33.3%		33.5%
Net Average	\$	14.04	\$	12.26	\$	10.79	\$	11.09	\$	11.29	\$	13.24	\$	13.94	\$	14.28
in billions	\$	1.587	\$	1.397	\$	1.227	\$	1.275	\$	1.308	\$	1.611	\$	1.704	\$	1.740
Jewelry																
Average of Buyers	\$	57.66	\$	80.26	\$	72.29	\$	83.66	\$	84.09	\$	97.19	\$	100.55	\$	94.38
Percent Buying	I	32.8%		29.7%		27.8%		26.2%		31.2%		31.2%		34.4%		31.7%
Net Average	\$	18.92	\$	23.80	\$	20.07	\$	21.88	\$	26.22	\$	30.34	\$	34.58	\$	29.96
in billions	\$	2.138	\$	2.712	\$	2.283	\$	2.515	\$	3.038	\$	3.692	\$	4.229	\$	3.650
Flowers																
Average of Buyers	\$	27.59	\$	26.41	\$	25.23	\$	25.62	\$	25.67	\$	27.17	\$	27.71	\$	28.92
Percent Buying	I	72.4%		66.9%		66.8%		65.2%		64.9%		66.4%		68.2%		66.6%
Net Average	\$	19.98	\$	17.65	\$	16.86	\$	16.71	\$	16.66	\$	18.04	\$	18.90	\$	19.26
in billions	\$	2.258	\$	2.012	\$	1.918	\$	1.921	\$	1.931	\$	2.195	\$	2.312	\$	2.346
Books or CDs																
Average of Buyers	\$	19.21	\$	19.97	\$	18.02	\$	17.79	\$	17.96	\$	19.13	\$	19.02	\$	19.97
Percent Buying	I .	29.3%		24.0%		23.7%		21.0%		22.7%		21.4%		22.2%		19.7%
Net Average	\$	5.64	\$	4.80	\$	4.28	\$	3.74	\$	4.08	\$	4.09	\$	4.22	\$	3.94
in billions	\$	0.637	\$	0.546	\$	0.487	\$	0.430	\$	0.473	\$	0.498	\$	0.516	\$	0.480
Greeting card(s)	•		•		•				•		•				•	
Average of Buyers	\$	6.90	\$	7.02	\$	6.64	\$	7.16	\$	7.36	\$	/./4	\$	1.11	\$	/.8/
Percent Buying		86.8%	•	84.0%	•	84.7%	•	81.5%	•	82.2%	•	82.7%	•	81.0%	•	81.3%
	\$	5.98	\$	5.89	\$	5.62	\$	5.84	\$	6.05	\$	6.40	\$	6.29	\$	6.40
	\$	0.676	\$	0.672	\$	0.640	\$	0.671	\$	0.701	\$	0.779	\$	0.769	\$	0.780
Gift Card(s)/Certificate(s)	. <b>r</b>	00.01	<u></u>	00.04	ተ	05.00	ሱ	07.00	ሱ	05.00	ሱ	07.00	ሱ	40.07	ሱ	20.00
Average of Buyers	<b>\$</b>	36.91	\$	36.64	\$	35.99	\$	37.30	\$	35.00	\$	37.32	\$	40.37	\$	39.88
	l r	39.3%	r	37.9%	¢	30.7%	¢	34.1%	¢	39.9%	ф	40.4%	¢	41.5%	ድ	43.3%
	<b>φ</b>	14.52	Φ	13.09	Φ	13.19	Φ	12.74	Φ	13.90	Φ	15.07	Φ	10.77	Φ	17.27
Consumer electronics or computer relations	¢ od a	1.641	¢ NG	1.582	\$	1.501	\$	1.465	\$	1.618	\$	1.834	\$	2.050	\$	2.104
Average of Buyers	eu a	59 69	с Ф	0/ 12	¢	76 / 1	¢	87 70	¢	0/ 01	¢	104 44	¢	125 27	¢	109.21
Percent Buying	φι	11 3%	φ	11 2%	φ	0.41 0.0%	φ	07.70 Q 0%	φ	13 3%	φ	104.44	φ	1/ 1%	φ	13.1%
Net Average	l ¢	6.61	¢	10.55	¢	9.970 7.53	¢	9.070 7.88	¢	12.5%	¢	12.7 /0	¢	10.0/	¢	1/ 15
	÷Ψ	0.01	Ψ ¢	1 202	Ψ ¢	0.857	Ψ ¢	00. V	Ψ ¢	1 /6/	Ψ ¢	1 611	Ψ ¢	2 3 28	Ψ ¢	1 79/
Housewares or gardening tools	Ψ	0.747	Ψ	1.202	Ψ	0.007	Ψ	0.000	Ψ	1.404	Ψ	1.011	Ψ	2.020	Ψ	1.724
Average of Buvers	\$	34.16	\$	34.75	\$	33.77	\$	34.17	\$	34.63	\$	36.15	\$	38.95	\$	36.69
Percent Buving	, t	18.5%	Ŷ	17.6%	Ψ	15.3%	Ŷ	14.5%	Ŷ	18.6%	Ŷ	18.1%	Ŷ	20.3%	Ŷ	18.2%
Net Average	\$	6.31	\$	6.11	\$	5.16	\$	4.97	\$	6.43	\$	6.54	\$	7.89	\$	6.66
in billions	\$	0.713	\$	0.696	\$	0.587	\$	0.571	\$	0.745	\$	0.796	\$	0.965	\$	0.812
Personal Service, such as day at a spa,	a fac	ial or a m	assa	age	•		,		•		•				•	
Average of Buyers	\$	56.26	\$	53.83	\$	55.05	\$	57.94	\$	55.90	\$	58.25	\$	58.96	\$	56.54
Percent Buying		19.7%		18.1%		16.3%		14.0%		18.3%		18.8%		20.3%		21.3%
Net Average	\$	11.06	\$	9.75	\$	8.95	\$	8.12	\$	10.21	\$	10.96	\$	12.00	\$	12.03
in billions	\$	1.250	\$	1.111	\$	1.019	\$	0.933	\$	1.183	\$	1.334	\$	1.467	\$	1.466
Special outing, such as dinner or brunc	h															
Average of Buyers	\$	44.92	\$	45.67	\$	43.85	\$	48.24	\$	48.85	\$	51.18	\$	51.85	\$	55.52
Percent Buying	I	61.0%		55.8%		54.8%		51.8%		54.7%		54.3%		55.3%		56.5%
Net Average	\$	27.38	\$	25.48	\$	24.03	\$	24.98	\$	26.73	\$	27.79	\$	28.65	\$	31.36
in billions	\$	3.095	\$	2.903	\$	2.734	\$	2.872	\$	3.098	\$	3.382	\$	3.503	\$	3.820
Other																
Average of Buyers	\$	28.23	\$	28.49	\$	26.35	\$	37.66	\$	25.12	\$	26.57	\$	27.08	\$	28.52
Percent Buying	<b>J</b> .	30.8%		29.6%		28.1%		23.8%		25.8%		25.7%		24.6%		26.7%
Net Average	\$	8.71	\$	8.44	\$	7.40	\$	8.96	\$	6.48	\$	6.82	\$	6.67	\$	7.61
in billions	\$	0.984	\$	0.961	\$	0.842	\$	1.030	\$	0.751	\$	0.831	\$	0.815	\$	0.927
<b>.</b>	~		•				*				•		*		*	
Combined Net Average	\$	139.14	\$	138.63	\$	123.89	\$	126.90	\$	140.73	\$	152.52	\$	168.94	\$	162.94
in billions	\$	15.727	\$	15.796	\$	14.096	\$	14.590	\$	16.308	\$	18.561	\$	20.659	\$	19.851

## Where will you purchase Mother's Day gifts this year? (Check all that apply) Discount Store 24.0% 25.7% 30.2%

			· F F 77					
Discount Store	24.0%	25.7%	30.2%	30.4%	29.6%	30.2%	29.1%	24.0%

## Source: Prosper Insights & Analytics™, Monthly Consumer Survey, APR 07-14

1 3 , ,								
	2007	2008	2009	2010	2011	2012	2013	2014
Department Store	29.0%	28.8%	27.2%	30.6%	32.0%	35.6%	34.4%	32.4%
Specialty Clothing Store	6.1%	6.6%	5.5%	6.2%	7.1%	8.2%	8.9%	7.3%
Specialty Store (Greeting Card/Gift Store,								
Florist, Jeweler, Electronics Store)	37.5%	35.0%	33.0%	33.6%	31.8%	36.3%	36.6%	33.5%
Online	20.0%	18.3%	18.2%	19.7%	21.5%	25.6%	28.5%	29.0%
Catalog *The sum of the % totals may be greater than 100% because the respondents can select more than one answer.	2.9%	3.4%	2.7%	2.5%	2.9%	2.7%	3.0%	2.1%
Who do you plan to buy a Mother's Day gi	ft for this year	? (Check all	that apply)					
Mother or Stepmother	62.2%	60.8%	62.4%	62.6%	59.9%	64.5%	65.2%	63.9%
Wife	22.2%	20.6%	21.7%	20.6%	19.6%	22.4%	23.6%	22.5%
Daughter	8.7%	9.4%	8.8%	9.4%	9.6%	10.5%	10.5%	9.2%
Grandmother	8.3%	7.4%	7.2%	7.9%	8.0%	8.2%	8.5%	6.6%
Sister	6.8%	7.4%	7.4%	7.6%	8.4%	8.4%	8.2%	7.6%
Friend	6.7%	7.1%	6.8%	6.8%	7.3%	7.6%	6.6%	6.1%
Godmother	1.6%	2.1%	1.6%	1.7%	1.8%	2.1%	1.7%	1.5%
Other relative	12.1%	11.5%	11.7%	11.2%	11.1%	10.1%	9.8%	9.9%
No one	8.1%	9.2%	9.0%	10.0%	8.9%	9.4%	8.1%	9.5%

No one \*The sum of the % totals may be greater than 100% because the respondents can select more than one answer.